



CFC NIGP 24th REVERSE TRADE SHOW

The Maitland Civic Center

641 Maitland Ave S

Maitland, FL 32751

City of Deltona Purchasing Department

The Central Florida Chapter of the National Institute of Governmental Purchasing (CFC NIGP) will be holding its 24th Reverse Trade Show in Maitland, Florida on Wednesday, November 8, 2023. At a **REVERSE Trade Show**, Government Agency Representatives staff the booths as exhibitors and vendors move from booth-to-booth meeting with Agency Buyers and Administrators. Vendors have no booths to set up creating a low-cost alternative to a traditional trade show. Complete details (including registration and sponsorship opportunities) can be obtained at www.cfcnigp.org or www.govtradeshow.com.

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Vendors interested in doing business with governmental agencies throughout Central Florida are invited to meet with Purchasing Officials from over twenty-five local government agencies. No driving, no phone calls, no emails- just straight face to face meetings! Agencies at our Reverse Trade Show include Counties, Cities, School Boards/Universities, Public Utilities, Convention Center, Transportation, Aviation Authority, Law Enforcement, and Elected Officials (an example list of past agency attendees is included below).

BENEFITS

Learn how to do Business with the City of Deltona

Talk to Representatives about the needs, procurement opportunities, regulations and other requirements

Provide representatives information on the goods and services you provide

Make valuable new business contacts with multiple local governmental representatives all in the same day and place



Date: Wednesday, 11/08/2023

LOCATION: 641 Maitland Ave S, Maitland, FL 32751

REGISTRATION DETAILS:

Morning Session 8:30 am – 11:30 am

Afternoon Session 12:30 pm – 3:30 pm

*****Early Bird Registrants are offered a Virtual Educational Session "How to do Business with Government Agencies"**

(Education Session is offered virtually to early bird registrants)

Half Day Early Bird Registration (*AVAILABLE UNTIL OCTOBER 29, 2023*)

\$100.00/ Per Attendee, Per Session

(Choose from Morning or Afternoon Session)

Half Day Regular Registration (*AVAILABLE OCTOBER 30, 2023, TO NOVEMBER 7, 2023*)

\$125.00/ Per Attendee, Per Session

(Choose from Morning or Afternoon Session)

Half Day Pay at the Door Registration (*AVAILABLE NOVEMBER 8, 2023*)

\$150.00/ Per Attendee (**subject to availability; sell out risk is very high**)

Full Day Registration is available!

\$200/Per Attendee (Early Bird), \$250/Per Attendee (Regular Registration), or \$260/Per Attendee (day of RTS)

SPONSORSHIP OPPORTUNITIES

Increase your visibility at the Reverse Trade Show and show your support for the Central Florida Chapter of NIGP with a ***sponsorship***. We have several sponsorship levels available to meet any budget requirement. All sponsorships include ***electronic promotion*** in our member newsletter, ***admission*** to the Reverse Trade Show, a ***digital member directory***, and a ***virtual educational session***. The member newsletter is distributed to our 340+ members and is posted on the NIGP National website! Register at www.GovTradeShow.com.

The sponsor deadline is October 30th. Full Payment and Artwork must be received by October 30th.

Diamond Sponsor: \$1,550 - Full Page Color Ad in the Member Newsletter, two (2) admissions into the Reverse Trade Show and *lunch with the agencies*, and 12 Month Website Banner on www.CFCNIGP.org.

Gold Sponsor: \$1,000 - Full Page Color Ad in the Member Newsletter and two (2) admissions into the Reverse Trade Show.

Silver Sponsor: \$500 - Half Page Color Ad in the Member Newsletter and two (2) admissions into the Reverse Trade Show.

We invite you to become a sponsor of this event to promote your firm while assisting in the ongoing professional development of our membership. Sponsorships are limited and are on a first come basis.

Our sponsorship opportunities are available at www.cfcnigp.org or www.govtradeshow.com

We hope you can attend the event!